

SUMMER 2016



BROWN HILL
MARGARET RIVER

Welcome Drinks

The bells are jingling and the tinsel is lighting up the town of Rosa Brook. It's clear that Christmas is just around the corner, and we're thankful for another great year, producing premium wine and welcoming travellers from all over the globe to our humble cellar door.

What stands Brown Hill apart from other wineries is our passionate focus on giving our customers the very best service and wine we can possibly deliver. From nurturing our own grapes, hand picking and sorting and focusing on every parcel of fruit to craft individual wines, to personal advice over the phone or in the cellar door, we truly believe this level of attention can only be achieved when it comes from within the Bailey family.

One of our goals at this time of year is to help you through the busy festive period. Flick a couple of pages forward and be inspired by Christmas gift ideas for family, friends and even corporate contacts.

At Brown Hill, Christmas will involve a swim at Injidup Beach, which features on the front cover, and a long lunch with a very Australian menu – each course is matched to a Brown Hill wine. You can buy these wines in our special Festive Dozen. Our cellar door is open throughout the break so drop in for a tittle if you're in Margaret River over the festive season.



We wish you all the best for the festive season and
a very healthy and happy new year.

All the best,
Nathan Bailey



From left: we'll be enjoying a glass of our Golden Horseshoe Chardonnay this Christmas; Jim, Chiara and Nathan Bailey; red grapes ready for picking; the Bill Bailey Shiraz Cabernet will be served at our festive table; Brown Hill's white grapes

A WORD OF WINE ADVICE

How do you judge the quality and value of a wine? Let us count the ways.

Like all industries, figuring out how to judge the quality and value of a wine can be difficult. The more information you have, the better equipped you are to assess the wine. Does a higher price reflect higher quality? Not necessarily. The price, quality and value of a wine are all informed by many different factors.



LET'S TAKE A LOOK:

First place to look is the grapes – is the vineyard part of a large portfolio or is it a small hand-tended patch? Once the grapes have matured are they hand picked or machine harvested? The more manual labour employed in the management of a vineyard, the higher the cost of the wine. For some wine drinkers, it's a price they're happy to pay – this extra focus on the growth of the vines can mean a higher quality wine.

But what if a highly priced wine includes costs that come from outside the winery? In some cases, the bigger the company, the more money is needed for extraneous costs, such as marketing and sales, fancy labels and obscurely shaped bottles. So when the company recoups these extra costs they are often passed on to the consumer.

In the case of smaller wineries, the amount of wine they make is informed by their access to grapes and their facilities. At Brown Hill, we make as much wine as our vineyard and facilities allow. We make all our own wine in our own winery and don't spend a fortune on marketing, so the costs go into making the wine as delicious as it can be.

We have a small cellar door with minimal staff costs. The family is hands-on throughout the winemaking process. This attention to detail at every step of the journey is evident in our wines and our relationship with you, the wine drinker. Purchase a Brown Hill wine and experience grapes that have been hand tended in a dry-grown vineyard, wines made with passion and focus, and family service backed by knowledge and experience.

The Brown Hill Village

HAYDN'S HERALD

Haydn Millard is Brown Hill's Assistant Winemaker

WINE & CHOCOLATE PAIRING

Haydn pairs three Western Australian chocolates to three Brown Hill wines.

Morning Star Dry Light Red with
Temper Temper White Coconut Rough

The acidity of dry white wine clashes with the sweetness of chocolate, and white chocolate in particular, making the wine taste sour. Instead, try a rosé or light red like Brown Hill's Morning Star. Its soft texture pairs beautifully with the richness of the chocolate while the sweetness marries with the fragrant strawberries and cream aromas of the wine.

Reserve Fimiston Shiraz with Bahen & Co Almond Sea Salt 70% Cacao

The Fimiston Shiraz is a rich, luscious and velvety wine. There's warm savoury spice on the nose and pungent blueberry on the palate. Try matching these elements with Bahen & Co's dark chocolate with sea salt and almond. Sip the wine, nibble the chocolate, then sip the wine again. This slightly bitter chocolate reveals layers of flavour in the dark, broody wine.

Perseverance Signature Cabernet Merlot with Gabriel 85% Cocoa

A serious dark chocolate deserves a serious rich wine, like the Perseverance Reserve Cabernet Merlot. This wine is a delicate balancing act of rich fruit, dry tannin and subtle oak. The powdery texture of the chocolate pairs wonderfully with the chalky tannin in the wine.



BROWN HILL'S INNER CIRCLE

Staff profile: Gwen Bailey,
Cellar Door Manager

Gwen and her husband Jim co-own Brown Hill's Rosa Brook property with their son Nathan. They began planting grapes in 1995 and built the winery in 2000. Gwen has been working in the cellar door since it opened in 2001.

Working in the cellar door provides Gwen the opportunity

to meet different people from all over the world, which she loves.

What's Gwen's favourite Brown Hill wine? All the Cabernets in their various guises and the Lakeview Sauvignon Blanc Semillon – especially when it's served with freshly caught whiting from our local Blackwood River. Delicious!



Star Wine

2016 LAKEVIEW SAUVIGNON BLANC SEMILLON

The 2016 is a new release, and this fresh white blend is pale green apple in colour with typical Margaret River Sauvignon Blanc Semillon aromas of gooseberry, lime and passionfruit on the nose. The palate displays lovely lemon curd and white nectarine flavours, with a long citrusy finish, held in place by a gentle acid backbone. Serve it at your festive functions with oysters, roast turkey or with an end-of-meal cheese plate.



BROWN HILL'S AUSTRALIAN CHRISTMAS MENU

On Christmas Day, we like to spend less time cooking and more time with our family, so we prepare in advance and throw the dishes together in the morning. We hope you're inspired by our very Australian Christmas menu, with wines to match, of course. Look at the facing page for the Festive Dozen featuring all these wines.



Natural Oysters & Barbecued Marron

Freshly shucked oysters with a squeeze of lemon and black pepper. Locally caught marron thrown on the barbie with butter, lemon, sea salt and pepper. **WINE MATCH:** 2015 Golden Horseshoe Reserve Chardonnay

Modern Prawn Cocktails

Large cooked prawns, with shredded iceberg lettuce, avocado slices, lemon wedges and cocktail sauce. **WINE MATCH:** 2016 Lakeview Sauvignon Blanc Semillon

Honey Glazed Ham with Potato Salad

Pour combined honey, mustard, cloves and star anise over ham with skin removed, fat scored. Roast in 180°C oven for 1½ hours, basting. Serve with potato salad. **WINE MATCH:** 2013 Ivanhoe Reserve Cabernet Sauvignon

Rosa Brook Mess

Purée strawberries with vanilla, lemon juice and caster sugar, then stir through whisked cream. Combine broken meringue with strawberry cream, strawberries, cherries and mint. **WINE MATCH:** 2015 Desert Rose Light Red

Cheese & Fruit Platter

Linger over your favourite cheeses and fruit – dried and fresh – as the afternoon drifts into the evening.



BROWN HILL MAKES CHRISTMAS EASY

Let us help you put smiles on the faces of your loved ones with these Christmas gift ideas.



SIGNATURE TRIO GIFT PACK

Brown Hill's flagship reds feature in this three-pack including a handwritten card delivered to the recipient – sure to impress the red wine lover in your life. Use the order form on back page.

2012 Bill Bailey Shiraz Cabernet
96 Points James Halliday
2011 Perseverance Cabernet Merlot
95 Points James Halliday
2012 Great Boulder Cabernet Shiraz Merlot
Malbec 94 Points Ray Jordan



BROWN HILL FESTIVE DOZEN

This collection of wines pleases all tastes, from pinks and whites to serious reds. Going away? We can deliver this dozen, or any dozen, to your holiday destination so you don't have to carry it with you. Use the order form on back page.

3 x 2015 Golden Horseshoe Reserve Chardonnay
3 x 2016 Lakeview Sauvignon Blanc Semillon
3 x 2013 Ivanhoe Reserve Cabernet Sauvignon
3 x 2015 Desert Rose Light Red



HAND-PICK YOUR DOZEN

Choose your own Brown Hill wine adventure by heading to the order form on the back page of this newsletter and selecting the wines that best suit your drinking tastes.

GIFT VOUCHERS

Give the gift of choice by heading to our website (www.brownhillestate.com.au) to order an electronic gift voucher, from \$50 to \$500.

Pssst... place your order before the postal cut-off dates to ensure your wine arrives before Christmas Day:

- WA – order before Sunday 18 December
- Eastern states – order before Sunday 11 December

Brown Hill's Prospector's Range

The Prospector's Range is your taste of Brown Hill's distinctive Margaret River style in accessible and everyday wines.



NEW
RELEASE

2016 Charlotte Sauvignon Blanc

This superbly aromatic Sauvignon Blanc makes the perfect summer drop. It's all peach and passionfruit on the nose, and grapefruit on the palate with a flinty mineral backbone leading to a crisp, citrusy finish.

Drink: now to 2020
Single price: \$21 per bottle
Dozen price: \$18 per bottle
SAVE: \$36 per dozen



NEW
RELEASE

2016 Lakeview Sauvignon Blanc Semillon

This refreshing white blend is pale green apple in colour with typical Margaret River Sauvignon Blanc Semillon aromas on the nose. The palate displays slightly grassy notes with citrus and stone fruit flavours balanced by a gentle acid backbone.

Drink: now to 2019
Single price: \$21 per bottle
Dozen price: \$18 per bottle
SAVE: \$36 per dozen



NEW
RELEASE

2014 Autumn Mist Late Harvest

The fruit for this Sauvignon Blanc Semillon blend is picked late, resulting in a sweeter taste profile on the palate and a lush mouthfeel that works beautifully with passionfruit-topped pavlova or your favourite cheese platter with dates and figs.

Drink: now to 2018
Single price: \$21 per bottle
Dozen price: \$18 per bottle
SAVE: \$36 per dozen



2015 Morning Star (Dry Light Red)

Made from Shiraz and Cabernet grapes, this dry rosé is bright cerise in colour with cherry and strawberry aromas to match. The flavour profile is similarly berry dominant with a lick of spice to bring it to life. It ends smooth, dry and crisp.

Drink: now to 2019
Single price: \$21 per bottle
Dozen price: \$18 per bottle
SAVE: \$36 per dozen



2015 Desert Rose (Light Red, slightly sweet)

This magenta drop is a blend of Shiraz and Cabernet fruit, combining to showcase ripe sweet berries on the palate and leading to a soft acid finish. Beautifully refreshing and perfect summer drinking.

Drink: now to 2019
Single price: \$21 per bottle
Dozen price: \$18 per bottle
SAVE: \$36 per dozen



2013 Chaffers Shiraz

This aromatic Shiraz opens with blackberries and redcurrants on the nose, then entertains on the palate with chocolate, licorice and cherry on top. Its black pepper finish is long, smooth and supple.

*Ray Jordan, 92 points,
The West Australian Guide 2015*

Drink: now to 2023
Single price: \$22 per bottle
Dozen price: \$19 per bottle
SAVE: \$36 per dozen



2014 Hannans Cabernet Sauvignon

This is classic Margaret River Cabernet at its best – aromas of dark berries, eucalyptus and mint, dark plum and cherry flavours, fine chalky tannins leading to a gorgeously long palate and a lingering aftertaste.

Drink: now to 2024
Single price: \$22 per bottle
Dozen price: \$19 per bottle
SAVE: \$36 per dozen



2013 Trafalgar Cabernet Merlot

Robust Cabernet meets soft and supple Merlot in this elegant blend that displays earthy black and redcurrant notes, balanced oak and lovely ripe tannins.

*Ray Jordan, 91 points,
The West Australian Guide 2015*

Drink: now to 2023
Single price: \$22 per bottle
Dozen price: \$19 per bottle
SAVE: \$36 per dozen

Brown Hill's Reserve Range

The Reserve Range represents Brown Hill's wines of elegance – they are made with an intention to age but also with the finesse and sophistication to be enjoyed now.



2015 Golden Horseshoe Reserve Chardonnay

This smooth Chardonnay is the only white in our Reserve collection. Oak is used in its winemaking journey but it's not dominant. Nectarine, peach and pear flavours soar above a thin layer of butter and a dollop of quince.

*James Halliday, 93 points,
Australian Wine Companion 2017*

Drink: now to 2025
Single price: \$35 per bottle
Dozen price: \$30 per bottle
SAVE: \$60 per dozen



2013 Fimiston Reserve Shiraz

This complex drop showcases cherries, plums and pepper notes merging softly with French oak – it's a soft expression of Margaret River Shiraz yet has the backbone and potential to age for years to come.

*James Halliday, 94 points,
Australian Wine Companion 2015*

Drink: now to 2023
Single price: \$35 per bottle
Dozen price: \$30 per bottle
SAVE: \$60 per dozen



2013 Ivanhoe Reserve Cabernet Sauvignon

Balance and harmony are key in this Cabernet. Aromas span the blackcurrant, violet and mint spectrum. The palate displays cassis, chocolate and cedar thanks to the French oak. Finishes soft with power and length.

*James Halliday, 95 points,
Australian Wine Companion 2016*

Drink: now to 2023
Single price: \$35 per bottle
Dozen price: \$30 per bottle
SAVE: \$60 per dozen



2012 Croesus Reserve Merlot

This elegant Merlot reveals aromas of plums and violets, then its palate displays rich flavours of mulberries, blueberries, plums, leather and spices. Smooth operator, from first sniff to final aftertaste.

Drink: now to 2022
Single price: \$35 per bottle
Dozen price: \$30 per bottle
SAVE: \$60 per dozen

Brown Hill's Signature Range

Brown Hill's Signature wines cannot be purchased outside the winery – they are our flagship reds that represent the ultimate in winemaking excellence.



2012 Great Boulder Cabernet Shiraz Merlot Malbec

This complex wine showcases our finest fruit. The four varieties form a coherent blend that's rich and peppery, with blackcurrant and plum fruit leading to a persistent finish that goes forever and a day.

*James Halliday, 94 points,
Australian Wine Companion 2016*

Drink: now to 2022
Single price: \$40 per bottle
Dozen price: \$35 per bottle
SAVE: \$60 per dozen



2011 Perseverance Cabernet Merlot

With age on its side, this wine, quite aptly, perseveres with developed flavours of chocolate, vanilla and ripe plum, drifting seamlessly over a layer of balanced oak and fine tannins to finish with length and purpose.

*Ray Jordan, 95 points,
The West Australian Wine Guide 2014*

Drink: now to 2021
Single price: \$50
Dozen price: \$45 per bottle
SAVE: \$60 per dozen



2012 Bill Bailey Shiraz Cabernet

The profound flavours are thanks to the late harvest of the grapes – the berries have almost become raisins. The nose speaks of dark chocolate, cherry and blackcurrant; the palate is black pepper, ripe berry and soft tannins.

*James Halliday, 96 points,
Australian Wine Companion 2016*

Drink: now to 2022
Single price: \$60 per bottle
Dozen price: \$55 per bottle
SAVE: \$60 per dozen

JOIN OUR PROSPECTOR'S MIXED WINE CLUB

Have you ever thought of joining one of Brown Hill's wine clubs? Membership comes with plenty of benefits. One is the assurance of delivery of new-vintage wines as they are released; two is the first offer of tickets to exclusive Brown Hill wine dinners and events.

Prospector's Mixed Wine Club members receive quarterly shipments, which feature one bottle each of:

- Lakeview Sauvignon Blanc Semillon
- Charlotte Sauvignon Blanc
- Chaffers Shiraz
- Hannans Cabernet Sauvignon
- Trafalgar Cabernet Merlot
- Morning Star Dry Light Red

Cost is \$120 per quarter including free delivery Australia wide – see order form on reverse side to lock in Prospector's membership.

Order form

FREE AUSTRALIAN DELIVERY FOR STRAIGHT & MIXED CASES MIXED DOZEN PRICE PER BOTTLE QTY \$

Prospector's Range

| | | | |
|---|------|--|--|
| 2016 Charlotte Sauvignon Blanc <i>NEW RELEASE</i> | \$18 | | |
| 2016 Lakeview Sauvignon Blanc Semillon <i>NEW RELEASE</i> | \$18 | | |
| 2014 Autumn Mist Late Harvest <i>NEW RELEASE</i> | \$18 | | |
| 2015 Morning Star Rose (Dry Light Red) | \$18 | | |
| 2015 Desert Rose (Light Red, slightly sweet) | \$18 | | |
| 2013 Chaffers Shiraz | \$19 | | |
| 2014 Hannans Cabernet Sauvignon | \$19 | | |
| 2013 Trafalgar Cabernet Merlot | \$19 | | |

Reserve Range

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|--|------|--|--|
| 2015 Golden Horseshoe Reserve Chardonnay | \$30 | | |
| 2013 Fimiston Reserve Shiraz | \$30 | | |
| 2013 Ivanhoe Reserve Cabernet Sauvignon | \$30 | | |
| 2012 Croesus Reserve Merlot | \$30 | | |

Signature Range

| | | | |
|--|-------------------|--|--|
| 2012 Great Boulder Cabernet Shiraz Merlot Malbec | \$35 | | |
| 2011 Perseverance Cabernet Merlot | \$45 | | |
| 2012 Bill Bailey Shiraz Cabernet | \$55 | | |
| Signature Trio Gift Pack | \$150 (per pack) | | |
| Festive Dozen | \$288 (per dozen) | | |
| Join Prospector's Mixed Wine Club \$120 per quarter (<i>ships on sign-up, then Feb, May, Aug, Nov</i>) | | | |

Name _____ Phone _____

Delivery Address _____ Postcode _____

Email Address _____

Cardholder Name _____

Cheque M/Card Diners Visa Amex Signature _____

Card No. CVV Expiry /

TO ORDER BROWN HILL WINES,
PHONE: 1800 185 044

OR VISIT OUR WEBSITE:
www.brownhillestate.com.au

VISIT US

925 Rosa Brook Road, Rosa Brook, WA,
a scenic 12km drive from the heart
of Margaret River.

CELLAR DOOR

Open 10am to 5pm daily,
closed Christmas Day
and Good Friday.

FACEBOOK

www.facebook.com/BrownHillEstate



BROWN HILL
MARGARET RIVER