



BROWN HILL

MARGARET RIVER

Newsletter Winter 2009

Welcome ...

to our Winter newsletter. Here in Margaret River winter means rain – nearly half our total annual rainfall. This is a joy to see, because all the water soaks right down into the subsoil where it lies in wait for the summer ahead. Since we don't irrigate, allowing only for what nature provides, that winter rain throws a nourishing lifeline to our vines during the crucial growing season. And as you know, dry-grown fruit creates superior wines!

Remember, buying directly from us not only gives you a taste of absolute Margaret River quality, but also our iron clad quality guarantee and FREE delivery anywhere in Australia. I hope you get great enjoyment from our wines, particularly at this time of year with our tempting range of great value, heart-warming reds – perfectly suited to sipping with rich, hearty slow-cooked winter fare. Cheers!



Pictured Right : Heart-warming red - new-release Fimiston Reserve Shiraz 2007.

MIXED DOZENS - THE 'EXPRESS LANE' SOLUTION

Our mixed dozens offer a quick, easy ordering solution.

The Winter Reds mix includes a collection of our most luscious reds. Or, if your household caters to red and white lovers, the Cellar Door favourites mix will keep everyone happy. Both cases include the **2009 Best Value Wine of the Year – Chaffers Shiraz 2007.**

WINTER REDS

Price: \$314 per dozen



2 bottles each of the following wines:

- Hannans**
Cabernet Sauvignon 2006
- Chaffers**
Shiraz 2007
- Fimiston - New Release**
Reserve Shiraz 2007
- Ivanhoe**
Reserve Cabernet Sauvignon 2006
- Croesus**
Reserve Merlot 2007
- Perseverance**
Cabernet Merlot 2007

CELLAR DOOR FAVOURITES

Price: \$186 per dozen



6 bottles each of the following wines:

- Lakeview**
Sauvignon Blanc Semillon 2008
- Chaffers**
Shiraz 2007

BEST VALUE WINE OF THE YEAR

Chaffers Shiraz 2007



"Here is a wine that sells for less than \$20 and gets 92 points on my tasting sheet. Say no more."

Ray Jordan's WA Wine Guide 2009

4 1/2 Stars, Winestate Magazine Special Edition 2008



FREE DELIVERY

Australia - wide when you purchase by the dozen

WARM UP WINTER THE MARGARET RIVER WAY

Cosy-up with our premium, estate grown, handcrafted wines this winter. Choose from our wide range of styles to enjoy with hearty fare through the months ahead and, if you can resist temptation, well into the future, too.

Charlotte

Sauvignon Blanc 2008

Our exceptional 2008 Sauvignon Blanc is beautifully crisp with trademark tropical fruit characters and hints of mouth-watering, crunchy white nectarine all held together by a fine seam of tight, mineral acidity. This wine gives you an outstanding level of complexity and satisfaction for the price.



Price: \$15.00 per bottle/
\$180 per dozen

Lakeview

Sauvignon Blanc Semillon 2008

This blend of 55% Sauvignon Blanc and 45% Semillon is one of our most popular cellar door wines – most people who taste it leave the cellar door with a case (or two!). It delivers attractive flavours ranging from lemongrass and snow peas to passionfruit and guava, with herbal bursts on the nose and palate.



Price: \$15.00 per bottle/
\$180 per dozen

Late Harvest

Autumn Mist 2008

We pick this fruit later and riper than our other whites – the higher natural sugar levels create a slightly sweeter, richer-styled wine. Nashi pear and tropical fruit scents lead into the palate of citrus, lime and tropical flavours. A touch of residual sugar on the finish is balanced by soft acidity.



Price: \$15.00 per bottle/
\$180 per dozen

FREE DELIVERY on all wines, Australia-wide

MONEYBACK GUARANTEE

If you don't enjoy a Brown Hill Estate wine, for any reason, we'll refund you in full. Simple as that.



Desert Rose

Light Red 2008

The beautiful colour of this wine alone is enough to put you in mind of summer, which is why it's a winter must-have at our place. There are soft aromas of wild strawberries with luscious peachy/citrus fruit flavours woven through the palate, which leaves a lingering taste of sun-warmed berries.

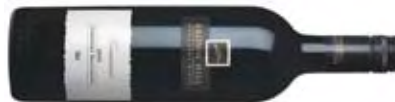


Price: \$15.00 per bottle/
\$180 per dozen

Hannans

Cabernet Sauvignon 2006

We're immensely proud of Hannans as we believe it represents a great example of the benchmark, estate-crafted, elegant and long-lived Margaret River cabernet style. It has fine-grained oak tannins supporting the porty currant and black cherry flavours.



Price: \$16.00 per bottle/
\$192 per dozen

Hannans press quote

"Oh boy, this is seriously good for a cabernet under \$20. Elegance personified, with a silky fine palate of blackcurrant and light leafy mint. Beautiful expression of the variety."

Ray Jordan's WA Wine Guide 2008.

Chaffers

Shiraz 2007

4 1/2 Stars, Winestate Magazine Special Edition 2008

Best Value Wine of the Year, Ray Jordan's WA Wine Guide 2009

As soon as we picked the fruit for the '07 Chaffers we knew it was going to be something special. So to have it named **Best Value Wine of the Year** by Ray Jordan, along with 4 1/2 stars from Winestate, was a real buzz!



Price: \$16.00 per bottle/
\$192 per dozen

Mix your own dozen. Simply choose the wines and quantities to suit your needs and taste. If you're not sure, we're happy to help.

Give us a call on 1800 185 044.

(Dozen prices vary according to individual bottle choices.)

Ivanhoe

Reserve Cabernet Sauvignon 2006

This exemplary Margaret River Cabernet benefits from three days cold soaking prior to yeast inoculation, which accentuates aromas and captures freshness. It's a powerful, muscular wine with scents of sweet cherry and plum balanced by elegant cedary oak.



**Price: \$25.00 per bottle/
\$300 per dozen**

Ivanhoe press quote

"Medium-bodied, with pleasant cassis, blackcurrant and spice flavours; good tannins and length."

James Halliday Australian Wine Companion 2009.

Croesus

Reserve Merlot 2007

4 Stars, *Winestate Magazine*

This highly collectable red from a great vintage has an enticing bouquet of plums, blackberries, spice and liquorice. Big, rich and chocolatey, it makes for hugely satisfying winter drinking. The supple smooth, refined tannins make this immensely approachable now while also providing a good backbone for cellaring.



**Price: \$30.00 per bottle/
\$360 per dozen**

Croesus press quote

"Full-on intense, sweet plum aromas. Deep, seamlessly integrated, brambly palate. Very good complexity - silky smooth layers of tannins."

Winestate Magazine, June 2009

Perserance

Cabernet Merlot 2007

94 Points, Ray Jordan

4 1/2 Stars, *Winestate Magazine*

This Cabernet Merlot gets the true five-star treatment, with maturation in top-notch Taransaud and Seguin Moreau French oak, imparting silky tannins and subtle oak notes to the refined, dark berry fruit flavours. This is drinking beautifully now and can be cellared until 2017.



**Price: \$45.00 per bottle/
\$540 per dozen**

Perserance press quote

"A polished stylish wine with poise that holds a silky-smooth palate together with fine tannins, beautifully scented oak and deep and opulent fruit."

94/100, Ray Jordan, The West Australian 'West Weekend' Magazine, September 2008.

FIMISTON Reserve Shiraz 2007

93 Points, Ray Jordan

4 1/2 Stars, *Winestate Magazine*

A BIT OF HISTORY

As with all our wines, the name Fimiston has a connection to the Kalgoorlie goldfields, the area where we Baileys are originally from. The famous landmark known as the Golden Mile was located next to the small town of Fimiston, the name given to the largest open cut mine in the country. Because we think this superb red is as good as liquid gold, Fimiston makes a truly fitting name.

HOW WE MAKE IT

We crop our dry-grown vines at just 0.8 tonnes per acre – around a fifth of the average Margaret River yield – and we wouldn't have it any other way. The resulting fruit flavour is intense, to say the least, and this makes Fimiston stand out from the crowd. Half of the wine spends 18 months in new French oak barrels (each barrel costs more than \$1,700!) to ensure smooth integration of the oak characters. The remaining 50% goes into one-and two-year-old oak to add extra layers of softness and complexity.

WHAT TO EXPECT

This is a big, intense wine, no doubt about it! But it's perfectly balanced, which is what really sets it apart.

Fimiston press quote

"A silky smooth and polished shiraz, I love the aromas of cherry and cedar with traces of vanilla and chocolate. Precise and focused palate, held together with fine tannins and fine-grained oak. Persistent and long. Very concentrated and a wine that will cellar for 10 years easily."

93/100, Ray Jordan's WA Wine Guide 2009

FOOD MATCH

Roast beef, char-grilled kangaroo fillet or bitey, mature hard cheeses.



PRICE: \$25 PER BOTTLE / \$300 BY THE DOZEN

UNDER THE BROWN HILL SPELL

Two ladies called at the cellar door to taste our wines. One was a teetotaler, but she'd been gently persuaded by her wine-loving friend to come and visit the must-see Brown Hill cellar door. After they'd finished their tasting and were walking to their car, the teetotaler was overheard saying to her friend, "I don't know what happened there. I've never bought a case of wine before in my life, but for some reason I couldn't help myself!"

OUTSTANDING BENEFITS FOR YOU

- **FIVE EASY WAYS TO ORDER:** online, freecall, reply paid mail, fax or visit us at the cellar door.
- **FREE DELIVERY AUSTRALIA-WIDE** when you order by the dozen.
- **100% MONEYBACK GUARANTEE** covers every bottle you buy.
- **PERSONAL SERVICE** and friendly expert advice. We take your calls personally and are always happy to help you select your wine.
- **FAST CONVENIENT DELIVERY** direct to your home or office.
- **TOP QUALITY AND OUTSTANDING VALUE** in every bottle. Our handcrafted wines are grown and made on the estate with uncompromising viticultural and winemaking practices.

"In the water one sees one's own face; but in wine one beholds the heart of another."

(French proverb)

WINTER CHILL MEANS TIME FOR WARM REDS

As I write this we're getting ready to prune the vines in preparation for their winter hibernation. The 2009 vintage gave us some truly exceptional fruit, with a cool season up until mid-March then a nice warm spell for a couple of weeks that saw the grapes ripen perfectly. The whites are looking very smart, with loads of upfront varietal aromas and flavours, and plenty of that zesty freshness we all love. The reds are showing some great characters too, with incredible colour and flavour – they're going to be great 'keepers' for sure! We're very excited that a couple of old favourites, Paddy's White and Paddy's Red, will be making a comeback later this year. I know a lot of you ask after them at the cellar door so I'm sure you'll be happy to see them back. As always, if you need any other recommendations just give us a call. Or, even better, drop in for a visit – we'd love to see you.

DON'T TAKE OUR WORD FOR IT

"Love the wines - keep up the good work."

Sarah, Daglish, WA.

"Great range. Great value. Thank you "

Ken, Aspendale, VIC.

"Great cellar door. Great staff."

Craig, Winston Hills, NSW.

DON'T FORGET - ORDERING IS EASY

Internet - Purchase online at our secure website:
www.brownhillestate.com.au

Mail - Just complete & return this order form in the reply paid envelope provided (no stamp required).

Fax - (08) 9757 4004

Freecall - 1800 185 044 (7 Days)

Visit us - Cnr Rosa Brook & Barrett Road Rosa Brook WA 6285

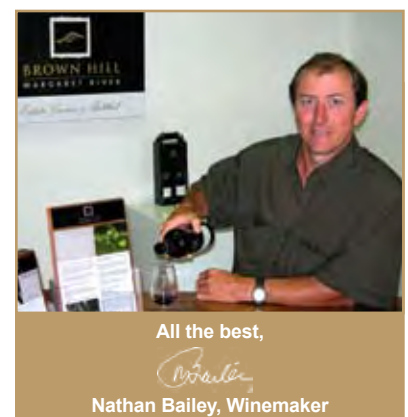


Brown Hill Estate - Margaret River

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All the best,

Nathan Bailey

Nathan Bailey, Winemaker