



BROWN HILL

MARGARET RIVER

Newsletter Autumn 2011

Welcome ...

As autumn falls it's a beautiful, calm time of year in Margaret River, with balmy evenings and the gradual drop in temperatures hinting at the coolness of winter just around the corner. It's also the time that we get to see the first of our new vintage wines, holding so much promise for the years ahead. Although it's still early days, the quality of fruit from the 2011 harvest looks good; I'll tell you more about that in our next issue.

With all the indulgence of summer and the festive season behind us, it's a good time to think about taking stock and replenishing. So take your time to browse through the newsletter and pick the perfect combination of wines to fill your wine rack or cellar. We deliver dozens free everywhere in Australia so no matter where you live, the finest estate-grown, handcrafted Margaret River wines can be at your door within days.



The quality of fruit from the 2011 harvest looks good.

The price per dozen applies to straight or mixed dozens. Pick any combination of wines to create your own mixes according to your taste. Not sure what to choose? Call us – we're happy to help!

SMALL PRODUCER OF THE YEAR

Ray Jordan's WA Wine Guide 2009 & 2010

BROWN HILL - 5 STARS ★★★★★

James Halliday, *Australian Wine Companion 2011*

5 STARS – "Outstanding winery capable of producing wines of very high quality, and did so this year. Also will usually have two wines rated at 94 or above."

James Halliday, *Australian Wine Companion 2011*

NEW RELEASE

Great Boulder

Cabernet Shiraz Merlot Malbec 2008

95 Points, Ray Jordan

This year heralds an exciting new arrival to the Brown Hill family. This wine highlights the best of Margaret River's most successful red varietals to create a blend that's greater than the sum of its parts. It's already winning praise from WA's most respected wine critic, Ray Jordan, and I'm very excited about its future.

This complex blend of Cabernet Sauvignon, Shiraz, Merlot and Malbec is aged for 27 months in Tronçais and Allier French oak barrels. A third of the barrels are new, the rest are one and two years old, giving the wine its balanced composure and lengthy, fine-grained tannins. I hope you'll enjoy tasting it as much as we enjoyed creating it.

"One of the most complex and intriguing wines yet from Brown Hill. Lovely fragrances of cedar and floral red berry. On the palate, which is wonderfully seamless and refined, oak and fruit integrate perfectly with the fine ripe tannins. Has delicious sweet red fruit in the middle palate and silky plush finish. Classy wine.

95 points, *Ray Jordan's 2011 WA Wine Guide.*

NEW RELEASE

Great Boulder Cabernet Shiraz Merlot Malbec 2008

Single bottle price:
\$40 per bottle

Dozen price:
(straight or mixed)

\$35 per bottle

Save \$60 per dozen



REPLENISH YOUR WINE RACK WITH ESTATE GROWN MARGARET RIVER WINES

Enjoy a selection of our handcrafted, estate grown wines with savings of up to \$60 per dozen.

The price per dozen applies to straight or mixed dozens. Pick any combination of wines to create your own mixes according to your taste. Not sure what to choose? Call us – we're happy to help!

Charlotte

Sauvignon Blanc 2009

90 points, James Halliday

"The bouquet and palate are in the tropical fruit spectrum, providing an even flow of flavour..."

90 points, James Halliday, *Australian Wine Companion 2011.*



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

Lakeview

Sauvignon Blanc Semillon 2009

93 points, James Halliday

"SPECIAL VALUE" Top 100 - James Halliday

"...an arresting bouquet of passionfruit and – unusually but obviously – pear, the palate incisive and long, drawn out by citrusy acidity."

93 points, "Highly Recommended",
James Halliday, *Australian Wine Companion 2011.*



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

Late Harvest

Autumn Mist 2009

Nashi pear scents with soft citrus and tropical fruit flavours make this wine ideal to enjoy on its own, or with desserts like chocolate cake or crème brûlée.



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

Paddy's

White 2009

90 points, James Halliday

"SPECIAL VALUE" James Halliday

"Fragrant lime zest and a touch of passionfruit on the bouquet leads into an extremely, almost painfully, vibrant palate with unsweetened lemon juice flavour. Seafood special."

90 points, "Highly Recommended",
James Halliday, *Australian Wine Companion 2011.*



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

Desert Rosé

Light Red 2009

A taste of summer with strawberry and cherry aromas leading to the palate of peachy-citrus fruit and bright berry hints. Delicious with sashimi or grilled scallops.



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

MONEYBACK GUARANTEE

If you don't enjoy a Brown Hill Estate wine, for any reason, we'll refund you in full. Simple as that.



Give us a FREECALL on 1800 185 044.

Hannans

Cabernet Sauvignon 2009

Rich and luscious with blackcurrant flavours balanced by fine, ripe tannins. Like Chaffers Shiraz, the Hannans Cabernet is aged in French oak barrels, 30% of which are new.



Single Price: \$18 per bottle
Mixed Dozen Price: \$16 per bottle
Save \$24 per dozen

Chaffers

Shiraz 2009

92 points, Ray Jordan

Chaffers Shiraz (and Hannans Cabernet) are among the few red wines in Australia under \$20 aged in brand-new French oak barrels. For a wine made with such high-level care, \$16 a bottle by the dozen is outstanding value.



Single Price: \$18 per bottle
Mixed Dozen Price: \$16 per bottle
Save \$24 per dozen

Ivanhoe

Reserve Cabernet Sauvignon 2006

90 points, James Halliday
90 points, Ray Jordan

We're down to our last cases of this five-year-old red – at this price it has to be one of the greatest red bargains in the country! It's a powerful wine with a core of dark fruit and a soft texture.



Single Price: \$30 per bottle
Mixed Dozen Price: \$25 per bottle
Save \$60 per dozen

Ivanhoe

Reserve Cabernet Sauvignon 2008

92 points, Ray Jordan

"Beautifully perfumed red berry notes on the nose plus a nice sweet floral aroma. Medium-bodied and tightly held palate with classy fine grained oak holding it perfectly. Sweet red fruits on the middle palate with a fine long finish."
92 points, Ray Jordan's 2011 WA Wine Guide.



Single Price: \$30 per bottle
Mixed Dozen Price: \$25 per bottle
Save \$60 per dozen

Fimiston

Reserve Shiraz 2008

94 points, James Halliday
91 points, Ray Jordan

The Fimiston spends 18 months in the finest quality, tight-grain Troncias and Allier French oak barrels. This gives the wine silky smoothness and beautifully supple tannins.

"Deep, dark-purple crimson; the bouquet has abundant black cherry and blackberry fruit framed by vanillin oak..."
94 points, "Outstanding", James Halliday, Australian Wine Companion 2010.



Single Price: \$50 per bottle
Mixed Dozen Price: \$45 per bottle
Save \$60 per dozen

Perseverance

Cabernet Merlot 2007

94 points, James Halliday
94 points, Ray Jordan
4 1/2 Stars, Winestate Magazine

Five star maturation in premium French oak adds a distinct softness to the dark, rich berry fruit. Match this up with char-grilled lamb or barbecued sausages.

"Ripe cassis and blackcurrant fruit is framed by quality oak and fine, ripe tannins; overall savoury fruit nuances."
94 points, "Outstanding", James Halliday, Australian Wine Companion 2010.



Single Price: \$50 per bottle
Mixed Dozen Price: \$45 per bottle
Save \$60 per dozen

AFTER-PARTY WINE RACK FILLER DOZEN

Fill your wine rack with a taste of our most popular wine styles in this handy mixed dozen, delivered free anywhere in Australia. It includes the new-release 95-point Great Boulder red.



Includes 2 bottles each of:
Paddy's White 2009
Charlotte Sauvignon Blanc 2009
Lakeview Sauvignon Blanc Semillon 2009
Chaffers Shiraz 2009
Ivanhoe Reserve Cabernet Sauvignon 2006
Great Boulder Shiraz Cabernet Merlot Malbec 2008

Price: \$242 per dozen / Save: \$36 per dozen

FREE DELIVERY on all dozens Australia-wide

DON'T FORGET - ORDERING IS EASY

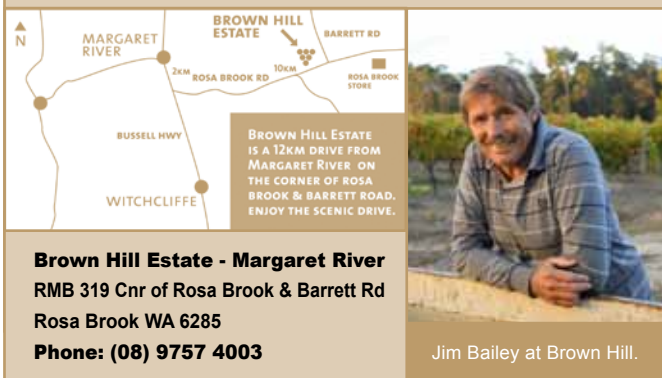
Internet - Purchase online at our secure website:
www.brownhillestate.com.au

Mail - Just complete & return this order form in the reply paid envelope provided (no stamp required).

Fax - (08) 9757 4004

Freecall - 1800 185 044 (7 Days)

Visit us - Cnr Rosa Brook & Barrett Road Rosa Brook WA 6285



OUTSTANDING BENEFITS FOR YOU

- **FIVE EASY WAYS TO ORDER:** online, freecall, reply paid mail, fax or visit us at the cellar door.
- **FREE DELIVERY AUSTRALIA-WIDE** when you order by the dozen.
- **100% MONEYBACK GUARANTEE** covers every bottle you buy.
- **PERSONAL SERVICE** and friendly expert advice. We take your calls personally and are always happy to help you select your wine.
- **FAST CONVENIENT DELIVERY** direct to your home or office.
- **TOP QUALITY AND OUTSTANDING VALUE** in every bottle. Our handcrafted wines are grown and made on the estate with uncompromising viticultural and winemaking practices.

"Fan the sinking flame of hilarity with the wing of friendship; and pass the rosy wine." Charles Dickens

PERSEVERANCE PAYS OFF

In 2002 a couple of newlyweds on their honeymoon called in to the winery and tasted our wines for the first time. As they left, they promised they'd be back again. Sure enough, they returned recently, celebrating their anniversary. I mentioned that I remembered them from their first visit and commented that it would soon be their 10th anniversary. My father Jim overheard and said that he reckoned 10 years was a great feat these days. **He suggested that to celebrate, if they visit us again for their 10th anniversary we'll give them a bottle of Perseverance to mark the occasion. I look forward to raising a glass of Perseverance to toast 10 years of marriage next time the happy couple visit!**



CELEBRATING OUR 11TH VINTAGE

As you read this we're in the throes of the 2011 harvest – our eleventh vintage. It's been a relatively warm summer so we've already picked all the white varietals, about a week earlier than usual. The reds are just days away from reaching perfect ripeness and I'm watching them daily.

Going back a couple of years, we thought the 2007 reds couldn't be beaten for quality. Then the 2008 vintage brought near-perfect conditions that gave us grapes with outstanding intensity, raising the bar yet again. That's why I'm pleased to bring you the first release of the new red wine in the Brown Hill stable, Great Boulder Cabernet Shiraz Merlot Malbec 2008. This is a blend that combines all the best qualities of each variety to create a complex, seamless red with loads of character. I hope you enjoy it! You'll also find the Ivanhoe Cabernet Sauvignon 2008, a beautifully refined Cabernet with a good cellaring life ahead of it. Until next time, as always, if you need any wine recommendations just give us a call. Or, even better, drop by the winery for a visit – **we'd love to see you.**



All the best,

Nathan Bailey

Nathan Bailey, Winemaker