



BROWN HILL

MARGARET RIVER

Newsletter Winter 2010

Welcome ...

to our winter newsletter, where you'll find rich, soft reds to help warm up your winter and crisp, zesty whites to remind you of summer. We've finished picking the 2010 vintage (it was another fantastic season) and have started making and bottling our new wines. It's also a busy time in the vineyard as we prune the vines in preparation for winter hibernation when they take a well-earned rest, storing energy for the next vintage. Fans of Chaffers Shiraz will be pleased to know that we've just released the 2009 vintage, a superb example of the classic Chaffers style with deliciously spicy fruit and fine-grained tannins. I'm also pleased to let you know that there's no price increase – you still only pay \$16 a bottle by the dozen, making this one of Margaret River's great Shiraz bargains!

The 'Mixed dozen price' includes straight or mixed dozens – pick any combination of wines to create your own mixes according to your tastes. If you're not sure what to choose, we're happy to help.



Picking the grapes for our 2010 vintage, another fantastic season.



NEW RELEASE

Chaffers
Shiraz 2009

A BIT OF HISTORY

As with all our wines, this is named in honour of Western Australia's great mining industry. Chaffers was one of the mines on Kalgoorlie's famous Golden Mile operated by Lake View, once the biggest mining company in the country.

HOW WE MAKE IT

We crop our dry-grown vines at just 1.5 tonnes per acre – around a third of the average Margaret River yield. This allows the grapes to develop incredibly intense, complex flavours. Barrel matured in 30% new French oak.

WHAT TO EXPECT

A flavoursome Shiraz with great elegance and balance. Concentrated blackberry and ripe plum fruit with spice, vanilla and pepper hints over a savoury, leather background.

FOOD MATCH

Slow-cooked beef fillet with Shiraz and black pepper sauce.

Single bottle price: \$18.00 per bottle

Mixed dozen price: \$16.00 per bottle / \$192 per dozen - Save \$24 per dozen

BROWN HILL - 5 STARS ★★★★★
James Halliday, *Australian Wine Companion* 2010

SMALL PRODUCER OF THE YEAR
Ray Jordan's WA Wine Guide 2009 & 2010

ESTATE GROWN, HANDCRAFTED MARGARET RIVER WINES

Our estate-grown wines give you a great variety of styles to enjoy now or collect for the future.

'Mixed dozen price' includes straight or mixed dozens – pick any combination of wines to create your own mixes.

If you're not sure what to choose, we're happy to help.

Charlotte

Sauvignon Blanc 2009

This has a fine line of crisp, fresh passionfruit and kiwi fruit with a flinty, mineral character and powdery dryness to the palate. Herbaceous, tropical flavours linger well on the after taste.



Single Price:
\$17 per bottle
Mixed Dozen Price:
\$15 per bottle
Save \$24 per dozen

Lakeview

Sauvignon Blanc Semillon 2008

93 points, James Halliday

Don't miss your chance to grab the very last of the critically acclaimed 2008 Lakeview. It has tropical fruit flavours with flinty, dry mineral characters on the finish.



Single Price:
\$17 per bottle
Mixed Dozen Price:
\$15 per bottle
Save \$24 per dozen

Lakeview 2008 press quote

"The generous flavours are framed by good acidity and some minerality; the palate has clarity, thrust and good length."

93 points, James Halliday, Australian Wine Companion 2010

Lakeview

Sauvignon Blanc Semillon 2009

93 points, James Halliday's Top 100

Bursting with vibrant, fresh fruit flavours, this has plenty of vitality that will see it last well over the next few years; try it alongside the 2008 Lakeview to get a peek into its future.



Single Price:
\$17 per bottle
Mixed Dozen Price:
\$15 per bottle
Save \$24 per dozen

Lakeview 2009 press quote

"... an arresting bouquet of passionfruit and pear, the palate incisive and long, drawn out by citrusy acidity."

93 points, James Halliday's Top 100, The Australian Magazine

Paddy's

White 2009

We gently crush the grapes for Paddy's to release only the purest flavours. Passionfruit, pineapple and lime aromas lead into the fruit-salad palate, framed by a precise line of acidity.



Single Price:
\$17 per bottle
Mixed Dozen Price:
\$15 per bottle
Save \$24 per dozen

Late Harvest

Autumn Mist 2008

Perfect for the season, this is made from fruit picked a little later than usual. It has nashi pear aromas with soft citrus and tropical fruit flavours. There's just a hint of sweetness on the crisp, clean finish.



Single Price:
\$17 per bottle
Mixed Dozen Price:
\$15 per bottle
Save \$24 per dozen

Desert Rosé

Light Red 2009

A reminder of summer with strawberry and red cherry aromas leading to a peachy-citrus palate with juicy berry hints. Enjoy this with salads, grilled salmon or sushi.



Single Price:
\$17 per bottle
Mixed Dozen Price:
\$15 per bottle
Save \$24 per dozen

Paddy's

Red 2008

A succulent Shiraz Cabernet with a bouquet of blackberry, plum and vanilla. The supple fruit flavours are enhanced by vanilla/choc-berry richness.



Single Price:
\$17 per bottle
Mixed Dozen Price:
\$15 per bottle
Save \$24 per dozen

BROWN HILL CELLAR DOOR FAVOURITES

These are the wines topping the sales charts at our cellar door – visitors just can't get enough of them! I've put together this mixed dozen so you can enjoy them with free delivery, anywhere in Australia.



6 bottles each of:

Lakeview 2008
Sauvignon Blanc Semillon

Chaffers 2009
Shiraz

Price: \$186 per dozen

MONEYBACK GUARANTEE

If you don't enjoy a Brown Hill Estate wine, for any reason, we'll refund you in full. Simple as that.



FREE DELIVERY on mixed dozens, Australia-wide

Hannans

Cabernet Sauvignon 2008

Pure essence of Margaret River Cabernet, with blackcurrant aromas and regional leafy 'crushed herb' characters. Tight tannins carry the rich berry flavours over the palate.



Single Price:
\$18 per bottle
Mixed Dozen Price:
\$16 per bottle
Save \$24 per dozen

Fimiston

Reserve Shiraz 2007

94 points, James Halliday
93 points, Ray Jordan
4 1/2 Stars, Winestate Magazine

Half of Fimiston spends 18 months in new French oak, allowing smooth, integrated oak characters to meld with the spicy, syrupy blackberry and cherry fruit.



Single Price:
\$30 per bottle
Mixed Dozen Price:
\$25 per bottle
Save \$60 per dozen

Fimiston 2007 press quote

"Strikingly dense crimson; an equally dense, full-bodied palate with layers of blackberry, plum, licorice and vanilla, an appealing spicy, savoury edge tightening up the structure."

94 points, James Halliday, Australian Wine Companion 2010

Ivanhoe

Reserve Cabernet Sauvignon 2006

This powerful, muscular wine is testament to just how well Brown Hill reds age. Four years on and it's still shining with exuberant, ripe berry fruit supported by fine tannins.



Single Price:
\$30 per bottle
Mixed Dozen Price:
\$25 per bottle
Save \$60 per dozen

Ivanhoe

Reserve Cabernet Sauvignon 2007

90 points, James Halliday
90 points, Ray Jordan

Refined and complex with rich blackcurrant liqueur scents and some toasty vanillin oak. Superfine tannins on the dry, savoury palate.



Single Price:
\$30 per bottle
Mixed Dozen Price:
\$25 per bottle
Save \$60 per dozen

Ivanhoe 2007 press quote

"Deep colour; powerful but very austere; obviously reflecting the vineyard influence; built-in tannins run through the length of the palate."

90 points, James Halliday, Australian Wine Companion 2010

Mix your own dozen. Simply choose the wines and quantities to suit your needs and taste. If you're not sure, we're happy to help.

Give us a FREECALL on 1800 185 044.

(Dozen prices vary according to individual bottle choices.)

Croesus

Reserve Merlot 2008

This has a serious bouquet of brooding fruit with lifted vanilla and perfumed, cedar/spice hints in the background. It's soft and supple with juicy plum flavours and toasty oak.



Single Price:
\$35 per bottle
Mixed Dozen Price:
\$30 per bottle
Save \$60 per dozen

Perseverance

Cabernet Merlot 2007

94 points, James Halliday
94 points, Ray Jordan
4 1/2 Stars, Winestate Magazine

Five star maturation in premium French oak infuses the ripe dark berry fruit with silky tannins and subtle toasty notes.



Single Price:
\$50 per bottle
Mixed Dozen Price:
\$45 per bottle
Save \$60 per dozen

Perseverance 2007 press quote

"Ripe cassis and blackcurrant fruit is framed by quality oak and fine, ripe tannins; overall savoury fruit nuances."

94 points, James Halliday, Australian Wine Companion 2010

Bill Bailey

Shiraz Cabernet 2008

95 points, Ray Jordan

Grapes for this wine are picked six weeks later than usual to achieve a great concentration of blackberry, blueberry and plum characters.



Single Price:
\$50 per bottle
Mixed Dozen Price:
\$45 per bottle
Save \$60 per dozen

Bill Bailey 2008 press quote

"Here is great fruit intensity and power but it's all so silky, smooth and effortlessly long. This is a classy expression of this blend."

95 points, Ray Jordan, WA Wine Guide 2009.

"... rampages in with a weighty crash, and runs amok with black currant jubes, liquorice allsorts, red jam, vanilla, and finally finishes with demolished cedar wood and dark chocolate."

Mike Gadd, Augusta Margaret River Times, August 2009.

WINTER WARMING REDS

Rich, smooth and full of luscious fruit flavours, these are the perfect reds to enjoy over winter.



Includes 2 bottles each of:

- Hannans 2008**
Cabernet Sauvignon
 - Chaffers 2009**
Shiraz
 - Fimiston 2007**
Reserve Shiraz
 - Ivanhoe 2006**
Reserve Cabernet Sauvignon
 - Bill Bailey 2008**
Shiraz Cabernet
 - Perseverance 2007**
Cabernet Merlot
- Price: \$344 per dozen**

MEDICINE THAT'S EASY TO TAKE

A couple of recent visitors to the cellar door were really enjoying tasting our stable of wines. As they sipped their way through the reds they became more and more animated with every sip. By the time they had tasted the last one – our legendary 'Big Bill Bailey', the lady turned to me and exclaimed with delight, "These wines are so good you could rub them on your chest!"

"Wine to me is passion. It's family and friends. It's warmth of heart and generosity of spirit. Wine is art. It's culture. It's the essence of civilization and the art of living."

Robert Mondavi.

DONT TAKE OUR WORD FOR IT

"Great find, outstanding reds, some good whites too. Treat yourself."
Fred, Alexander Heights, WA.

"Thoroughly enjoyed the tasting experience! – Thanks."
Kate, Victoria Park, WA.

"Gorgeous wines, very quaffable, but look forward to cellared results. Can't wait."

Joe, Woodvale, WA.

"I love your reds!!! We just worked out this is our favourite vineyard of Margaret River!"

Leigh, Cottesloe, WA.

OUTSTANDING BENEFITS FOR YOU

- **FIVE EASY WAYS TO ORDER:**
online, freecall, reply paid mail, fax or visit us at the cellar door.
- **FREE DELIVERY AUSTRALIA-WIDE**
when you order by the dozen.
- **100% MONEYBACK GUARANTEE**
covers every bottle you buy.
- **PERSONAL SERVICE**
and friendly expert advice. We take your calls personally and are always happy to help you select your wine.
- **FAST CONVENIENT DELIVERY**
direct to your home or office.
- **TOP QUALITY AND OUTSTANDING VALUE**
in every bottle. Our handcrafted wines are grown and made on the estate with uncompromising viticultural and winemaking practices.

DON'T FORGET - ORDERING IS EASY

Internet - Purchase online at our secure website:

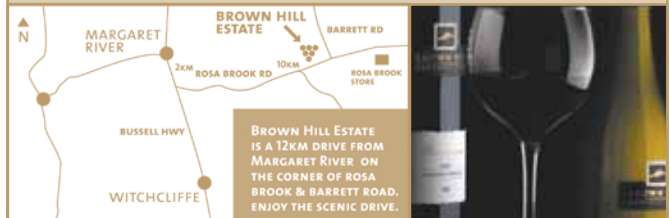
www.brownhillestate.com.au

Mail - Just complete & return this order form in the reply paid envelope provided (no stamp required).

Fax - (08) 9757 4004

Freecall - 1800 185 044 (7 Days)

Visit us - Cnr Rosa Brook & Barrett Road Rosa Brook WA 6285



Brown Hill Estate - Margaret River

RMB 319 Cnr of Rosa Brook & Barrett Rd Rosa Brook WA 6285

Phone: (08) 9757 4003



Nathan Bailey in the vineyard at Brown Hill.

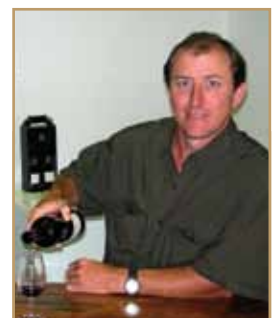
A TIME FOR REFLECTION AND RENEWAL

It's all hands on deck in the winery as we make wine from the 2010 vintage and bottle those that are ready for release, like the 2009 Chaffers Shiraz.

Then once the vineyard pruning's out of the way, we'll be keeping a close eye on the newest additions to the Brown Hill stable while we reflect on the past vintage. It's also the time of year when we get most of the year's rainfall in Margaret River, soaking deep into the subsoil promising a successful, non-irrigated new growth season.

The benefit of dry-grown grapes is that we can maintain the purity of flavour so you taste the true essence of the grape in every Brown Hill Estate wine.

Until next time, as always, if you need any wine recommendations just give us a call. Or, even better, drop by the winery for a visit – we'd love to see you.



All the best,

Nathan Bailey

Nathan Bailey, Winemaker