



BROWN HILL

MARGARET RIVER

Newsletter Summer 2011

Seasons Greetings and Welcome...

to our Summer newsletter. It's the last chance of the year to stock up before the festive season well and truly kicks in. If you're the chief organizer at your place, make sure that you **order by the 15 December** to ensure your wines are with you by Christmas (for WA deliveries, you need to order by the 19 December). In this newsletter you'll find most of your favourites (unfortunately the Hannans Cabernet & the Charlotte Sauvignon Blanc are sold out) and if you're looking for that case to get you through a whole range of occasions, you can't go past the 'Merry Moments' mixed dozen. Remember that our friendly team here at Brown Hill are well-equipped to help you with any recommendations you might need, so don't hesitate to give us a FREECALL on 1800 185 044 (7 days) to order. As I get a bit sentimental at this time of year I just wanted to say 'thanks!' for having Brown Hill wines on your table this summer and for your continued support throughout the year. After all your enjoyment of our wines keeps us going and growing year-after-year.



The price per dozen applies to straight or mixed dozens. Pick any combination of wines to create your own mixes according to your taste.

Not sure what to choose?

CALL US – WE'RE HAPPY TO HELP!

Looking for easy and appreciated gift ideas?

We can help! Our range of high quality, distinctly regional wines are sure to impress even the most discerning palate. We can deliver wines directly to your gift recipients and you also have the option of including a hand-written card with your personal message.

FREE DELIVERY ANYWHERE IN AUSTRALIA 
but remember to order by **15 December** (interstate) or **19 December** (WA only), to make sure your wines arrive in time for the big day.

"A case of Brown Hill wine is an easy and appreciated gift idea. We'll include a handwritten gift card and deliver FREE anywhere in Australia. Call us with the details and we'll take care of everything else."

Gift Card

Perseverance

Cabernet Merlot 2008

Only our best quality parcels of cabernet (70%) and merlot (30%) are selected for this wine. To capture the flavour intensity, we crop at just 0.8 tonnes per acre and each variety is treated to 27 months in the highest quality Taransaud Tronsais and Seguin Moreau Allier Oak barrels. This 5-star treatment adds a distinct softness to the dark, rich berry fruit. The end result: a silky smooth show stopper and a fine companion for your more robust meat dishes this Christmas.

"This is absolutely beautiful. Opens with a fragrant highly perfumed attack on the sensual zone in the brain. Then the palate delivers with such a deliciously sweet fruit fine tannin mix which takes the flavour to a very long finish. Rich and densely concentrated yet with supreme poise and style." **96 points, Ray Jordan's, 2011 WA Wine Guide**



Perseverance

Cabernet Merlot 2008

Single bottle price:

\$50 per bottle

Dozen price:

(straight or mixed)

\$45 per bottle

Save \$60 per dozen

SMALL PRODUCER OF THE YEAR

Ray Jordan's WA Wine Guide 2009 & 2010

IF EVER THERE WAS A TIME TO STOCK UP WITH IMPRESSIVE WINES FOR ALL OCCASIONS - THIS IS IT!

Enjoy a selection of our handcrafted, dry-grown (intensely flavoured), regionally distinct wines this Summer and enjoy savings of up to \$60 per dozen.

The price per dozen applies to straight or mixed dozens. Pick any combination of wines to create your own mixes according to your taste. Not sure what to choose? Give us a FRECALL on 1800 185 044 – we're happy to help!

Lakeview

Sauvignon Blanc Semillon 2011

Made from 55% Sauvignon Blanc and 45% Semillon, this unwooded fruit driven blend is the sort Margaret River is famous for. The Sauvignon Blanc was picked early to give the wine a zesty herbaceousness of lime and lychees plus an abundant aroma, while the Semillon was picked a little later to add the tropical and peach flavours.



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

Paddy's

White 2009

"SPECIAL VALUE" James Halliday

"Fragrant lime zest and a touch of passionfruit on the bouquet leads into an extremely, almost painfully, vibrant palate with unsweetened lemon juice flavour. Seafood special."

90 points, "Highly Recommended",
James Halliday, *Australian Wine Companion 2011*.



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen



If you don't enjoy a Brown Hill Estate wine, for any reason, we'll refund you in full. **SIMPLE AS THAT!**

Late Harvest

Autumn Mist 2009

Nashi pear scents with soft citrus and tropical fruit flavours make this wine ideal to enjoy on its own, or with your Christmas cake and other festive treats.



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

Desert Rosé

Light Red 2010

A thoroughly grown-up style of Rosé, this is smooth, suave and sophisticated, full of ripe berry fruit and peachy-citrus notes. It drinks superbly on its own especially on balmy summer afternoons.



Single Price: \$17 per bottle
Mixed Dozen Price: \$15 per bottle
Save \$24 per dozen

MERRY MOMENTS

A range of wines that will suit every occasion this Christmas; from enjoying relaxing afternoons with friends to bedazzling novice wine connoisseurs at your Christmas Eve dinner.



Includes 2 bottles each of:

- Lakeview Sauvignon Blanc 2011
- Desert Rosé Light Red 2010
- Chaffers Shiraz 2010
- Ivanhoe Reserve Cabernet Sauvignon 2009
- Great Boulder Shiraz Cabernet Merlot Malbec 2008
- Perseverance Cabernet Merlot 2008

Price: \$302 per dozen
Save: \$42 per dozen

• savings calculated on individual bottle prices

Chaffers

Shiraz 2010

92 points, Ray Jordan

"BEST VALUE WINE" Ray Jordan

"Big bang for your buck here. Exotic spices and red to black fruit on the nose with a lovely cedary oak influence merges with that dark chocolate character. The palate is generous and soft with a deliciously long finish. One of the great value wines on the market."

92 points, Ray Jordan's 2012 WA Wine Guide.



Single Price: \$18 per bottle

Mixed Dozen Price: \$16 per bottle / Save \$24 per dozen

Fimiston

Reserve Shiraz 2008

94 points, James Halliday

91 points, Ray Jordan

The yield for all our Reserve wines is only 0.8 tonnes per acre; this is significantly lower than the Margaret River average. This means we get concentrated fruit intensity and following oak treatment in the finest quality barrels you're left to enjoy a wine that is silky smooth with beautiful supple sweet tannins on the finish.



Single Price: \$30 per bottle

Mixed Dozen Price: \$25 per bottle / Save \$60 per dozen

Ivanhoe

Reserve Cabernet Sauvignon 2009

94 points, Ray Jordan

"The palate is substantial with ripe assertive tannin, plenty of quality oak and a dense powerful palate loaded with flavour and richness. Finishes quite soft though the core ensures it is very long. Great for the cellar."

94 points, Ray Jordan's 2012 WA Wine Guide.



Single Price: \$30 per bottle

Mixed Dozen Price: \$25 per bottle / Save \$60 per dozen

**To order or for wine recommendations, don't
hesitate to give us a FRECALL on 1800 185 044.**

FREE DELIVERY

ON ALL DOZENS DELIVERED AUSTRALIA WIDE!

No hidden costs, just great honest, value-for-money.

Croesus

Reserve Merlot 2009

We don't make much of this wine and it usually sells out quickly. It has an enticing bouquet of plums, blackberries and spice with earthy overtones and a luscious palate. And the great news? It will only get better with age.



Single Price: \$35 per bottle

Mixed Dozen Price: \$30 per bottle / Save \$60 per dozen

Great Boulder

Cabernet Shiraz Merlot Malbec 2008

95 points, Ray Jordan

"One of the most complex and intriguing wines yet from Brown Hill. Lovely fragrances of cedar and floral red berry. On the palate, which is wonderfully seamless and refined, oak and fruit integrate perfectly with the fine ripe tannins. Has delicious sweet red fruit in the middle palate and silky plush finish. Classy wine."

95 points, Ray Jordan's 2011 WA Wine Guide.



Single Price: \$40 per bottle

Mixed Dozen Price: \$35 per bottle / Save \$60 per dozen

Bill Bailey

Shiraz Cabernet 2009

94 points, Ray Jordan

"From the outset this has been designed along massive proportions with the aim to maximise the fruit power of this dry grown vineyard. Rich concentrated and immensely powerful on the palate with ripe assertive tannin, substantial oak and that deep vein of opulent Shiraz and Cabernet. Yet after all that the finish is precise and seamlessly elegant."

94 points, Ray Jordan's 2012 WA Wine Guide.



Single Price: \$50 per bottle

Mixed Dozen Price: \$45 per bottle / Save \$60 per dozen

DON'T FORGET - ORDERING IS EASY

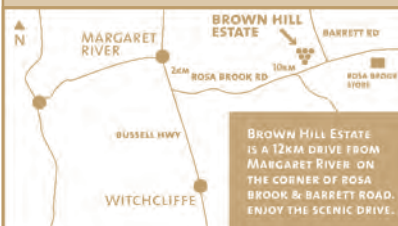
Internet - Purchase online at our secure website:
www.brownhillestate.com.au

Mail - Just complete & return this order form in the reply paid envelope provided (no stamp required).

Fax - (08) 9757 4004

Freecall - 1800 185 044 (7 Days)

Visit us - Cnr Rosa Brook & Barrett Road Rosa Brook WA 6285



Brown Hill Estate - Margaret River
RMB 319 Cnr of Rosa Brook & Barrett Rd
Rosa Brook WA 6285
Ph: (08) 9757 4003

BROWN HILL ESTATE IS A 12KM DRIVE FROM MARGARET RIVER ON THE CORNER OF ROSA BROOK & BARRETT ROAD. ENJOY THE SCENIC DRIVE.

OUTSTANDING BENEFITS FOR YOU

- **FIVE EASY WAYS TO ORDER:** online, freecall, reply paid mail, fax or visit us at the cellar door.
- **FREE DELIVERY AUSTRALIA-WIDE** when you order by the dozen.
- **100% MONEYBACK GUARANTEE** covers every bottle you buy.
- **PERSONAL SERVICE** and friendly expert advice. We take your calls personally and are always happy to help you select your wine.
- **FAST CONVENIENT DELIVERY** direct to your home or office.
- **TOP QUALITY AND OUTSTANDING VALUE** in every bottle. Our handcrafted wines are grown and made on the estate with uncompromising viticultural and winemaking practices.

"Days of wine and roses laugh and run away, like a child at play." – Jonnny Mercer

TIL DEATH DO US PART WITH OUR BROWN HILL WINES!

Customers tasting at the Good Food and Wine Show Perth shared a story of how they had recently separated from each other – the separation was amicable and the division of their shared property easy, until they came to their Brown Hill Estate wine collection. Neither party was happy to part with any bottle of wine so eventually they came to an agreement where they would only drink the wine when in each-others company!

TO GUARANTEE DELIVERY IN TIME FOR CHRISTMAS



Remember to place your order by the 15 December (inter-state deliveries) or by 19 December 2011 (WA deliveries only).

LIKE WATER FOR CHOCOLATE...

There's nothing that gives me greater pleasure than envisaging our wines being part of your festive celebrations this summer. Like the famous movie 'Like Water for Chocolate', I hope that the passion, inspiration and love that we pour into every bottle is contagious so when you sit down with loved ones, friends and colleagues, and pour them a glass of Brown Hill wine, you can all feel and share in the magic which adds to those extra special moments and memorable occasions. Have a wonderful and safe festive season and remember if you're over this way, we'd love for you to pop into the winery and say hi and enjoy a glass of wine with us.



All the best, Nathan Bailey, Winemaker